

Powerful bordereaux management for better broking

How adoption of a best-in-class Delegated Authority data tool streamlined one brokerage's operations, provided better service and boosted profitability.



The power of Amarillo

For one large broker, inconsistent data quality was negatively impacting operations. Long bordereaux lifecycles and time-consuming data cleansing increased time to payment and hampered effective oversight.



“ We know brokers want to speed up their part in the end-to-end delegated authority process. Delays negatively impact business and reputation, and for this broker, delegated authority management was part of their exciting growth plans, with improving their data quality being a key part of that. ”

Zoe Steele, Managing Director, Amarillo Technologies

Opportunity

To keep them ahead, they knew they needed a best-in-class technological solution, but there were some challenges to do it efficiently.

Not only did this implementation require the ingestion of five years worth of data, but the condition of the existing bordereaux meant custom work was required in order for it to be accurately accepted into Fusion.

Determined to succeed, the Amarillo Customer Success team accepted the historic bordereaux and dealt with the full data ingestion, ensuring the client could experience Fusion's full benefit. Alongside this, the team have delivered a standardised, clean, repeatable template perfect for all future bordereaux activity.



“ There were challenges in this case but we are completely dedicated to ensuring Fusion works exactly as needed for every client, regardless of the context. We didn't stop until we made sure that the solution worked, and delivered what it is designed to do. ”

Steve Stacy, Chief Product Officer, Amarillo Technologies

Result

With clean and accurate bordereaux, turning data into insight was easy with Dash, the data dashboarding solution that seamlessly integrates with Fusion.

As well as its wide range of powerful, pre-set reporting options, the customer requested some custom reporting capabilities. Again, Amarillo's product team were able to meet their request and give the client an unparalleled overview of their DA operations and liabilities.



“ By integrating Fusion, Dash and AIDAr, what was a disjointed process is now one that operates efficiently and effectively, has reduced manual work, and sped up their processes. ”

Zoe Steele, Managing Director,
Amarillo Technologies

5 years of
historical data
processed

2,000+
bordereaux
cleansed and
ingested

3 months
from start
to launch

Business impact



Demonstrated value

Easy reporting better demonstrates efficient processes and profitability.



Regulatory reporting

Better data means more confident compliance, reducing risk.



Improved cashflow

Faster, more accurate reporting eliminates dispute delays meaning faster payment.



White labelled

Self-branded Fusion allows seamless integration and consistent appearance into existing tech stack.

How will it benefit their DA partners?

Fusion's authorised contributor model, enables all members of the DA chain to see and interrogate the cleansed data faster, multiplying the time, accuracy and efficiency benefits.

Better, more accurate reporting enables insurers and reinsurers to have greater confidence in the value of their broking relationships, and see the efficiency that DA operations and operators are bringing their business.

All for one licence.



“ The authorised contributor approach really amplifies data consistency across the DA chain. It's perfect for the brokerage now and the benefits will continue to multiply as their business and partnerships increase. ”

Zoe Steele, Managing Director,
Amarillo Technologies

Are you a broker ready to improve your DA data quality and showcase the profitability and value you bring to your carriers and partners?

Contact Amarillo to discover how Fusion can make your bordereaux better.

Visit www.amarillotechnologies.co.uk



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